



Visual Introduction

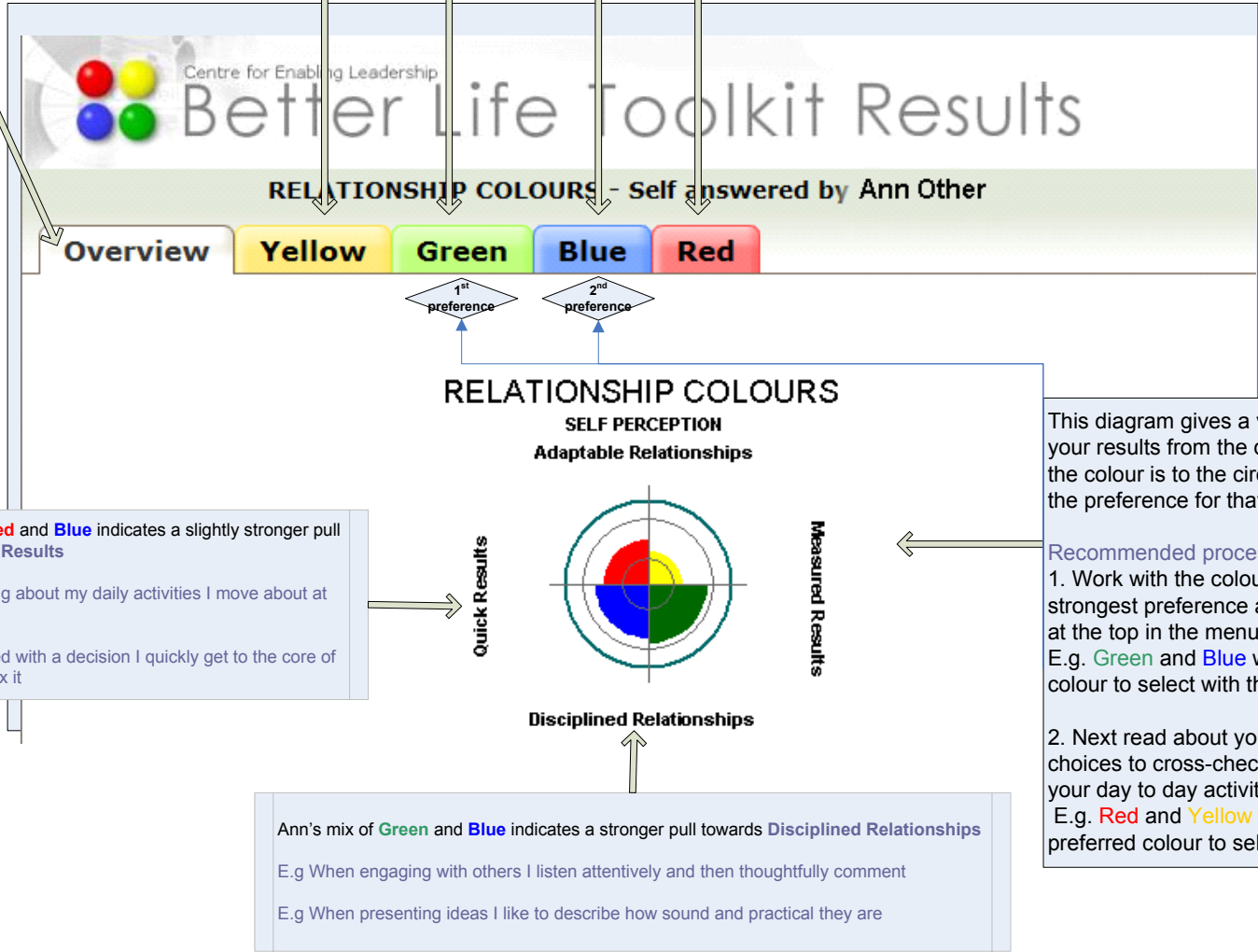
**Relationship Colours
Profile**

www.betterlifetoolkit.com

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Overview Pointers:
Information that builds a frame of reference to hang the interpretation of your results on.

Conditional Feedback:
What is it?
Information on your behavioural preferences using colour as a metaphor to describe your mix and what this means in terms of added value.
Why?
So you can make sense of your strengths and understand how to make the most of this through knowing what you need to do to moderate your behaviour to get the desired outcome you want.



MAIN WINDOW

Preferred Responses:

This lists the statements you ranked as your strongest preference for this colour orientation

Conditional Feedback:

Select the colour tab to view your results for each of the colour orientations

Results Indicate:

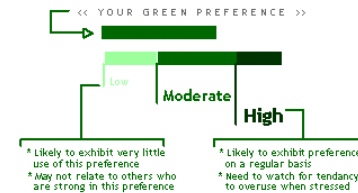
Summarises your feedback in an easy to read format and describes how you are likely to use your preferred choices in your day to day working environment.

The **Moderate Green** preference suggests that you will tend to think before you act in most instances. When faced with a new task you will usually consider the consequences of the action you plan to take and assess what can go wrong and what can be done to make it right.

You appear to be relatively careful in how you approach a task by the way you gather and study the facts to determine the most appropriate course of action.



GREEN PREFERENCE



Development Strategies:

Provides suggestions on how to develop your skills with each colour orientation and how to identify unhelpful behaviour that you could modify to better meet the needs of others and yourself

- Preferred Responses
- Results Indicate
- Development Strategies

Introduction

This report gives you **specific feedback** only on those statements you ranked 1st when answering the questionnaire as these represent your **strongest preferences**.

We show a total score for **Green** in the bar above and this includes the scores given to the other **Green** statements you ranked 2nd to 4th. This means that it is possible for you to see a moderately high overall score for **Green** yet you may not find any statements listed in the Most Preferred Response section of this report. This outcome is because you only ranked the **Green** statements as your 2nd to 4th choices.

MODERATE GREEN Most Preferred Responses for Relationship Colours

- When confronted with a problem I gather and analyse the facts to determine the cause
- When accountable for completing a task I like to develop a step-by-step plan with measurable targets
- When engaging with others I listen attentively and then thoughtfully comment
- I usually think carefully before I speak or act
- I plan carefully before starting a task and always finish on time
- When discussing interesting subjects I like to introduce facts with a sound intellectual merit
- I most prefer logic, reason and accuracy

DEVELOPMENT STRATEGIES

The following examples describe less effective behaviour that is usually associated with **Moderate Green** preferences. If the examples do not represent the behaviour you use substitute your own examples and follow the same process we have used.

Behaviour 1: You have a desire to get things 'right' and this can induce you to become too absorbed in the detail. This could mean that you are inclined to focus too much on things that may not add the greatest value.

Result: In many instances it is important to deal with the detail, however, this is often done after having gained a bigger picture perspective on the issue. Because you appear to get into the detail at the start you may fail to look at this and thus invest valuable time on less important details.

Desired outcome: To be able to identify which are the most important tasks to deal with before applying your analytical skill to dig deep so that you understand the underlying issues.

Strategies to achieve this:

- Initially avoid getting into the detail by stepping away from the immediate facts to give you time to look at what could be a bigger picture scenario. By identifying the key issues this can help you to focus your analytical skills on the more value adding activities.
- Identify colleagues who are strong in Relationship Colours (Red lens) to learn how they approach a task and what it is they do to give them the bigger picture perspective. In fact it could pay dividends to partner with a High Red who could give you the big picture view and thus enable you to take care of the detail.


CONDITIONAL RESULTS

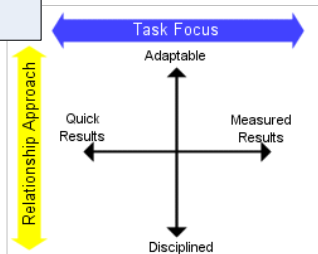
Influences:
Explains how outside influences can affect your responses when answering the Questionnaire.

Interpret Results:
This section suggests different aspects to look for in your feedback to help you identify what changes to make, if any.

Background:
Information about our 'colours' terminology to help you make sense of your results.

Printing Tips:
There is a lot of information in your feedback. You may prefer not to print it all out so follow our instructions to ensure you only print the parts you want.


Model:
This illustrates the construct of the Relationship Colours Questionnaire describing the 4 quadrants.



- Background
- Interpret Results**
- Influences
- Model
- Action Plan
- Reinforce
- Next Steps
- Other Products

Navigating your results and feedback:

We recommend that you select a pathway through the material that suits your interest as we are aware that each person is likely to absorb their results differently depending on their preferred learning style.

- Use the tabs at the top to obtain feedback from your responses to the questionnaire.
- Use the tabs on the left to gain more understanding of your feedback.

Printing Your Feedback:

- If you use your browser's print function on this web page, you will get all of the content from the Overview tab as well as content from the tabs on the left.
- The same process will apply when you select a coloured name tab at the top of the page.
- Use Print Preview if you only want to print part of the material.

Background pointers to help you understand your results

Our '**Colours**' terminology is a way of helping you to understand the **key differences** in people and how these enhance or adversely **affect your relationships**. By providing feedback on how you see yourself should help you to understand how your current relationships work.

How you gather information about what is happening and put a context around it in terms of what is important to you and others, enables you to deal with the issue or relationship in an effective and situationally appropriate manner. We refer to this as your ability to **Sense, Frame and Respond** to people, situations and issues.

Our concept of '**Colours**' is based on solid research about **what motivates us** and how we prefer to work, live and play. We use **four basic behavioural styles (the Colours)**, and find that most of us tend to apply a combination of them when we **sense, frame and respond** to relationships or issues in our life on a daily basis.

OVERVIEW - BACKGROUND

Reinforce:
Information to reinforce your feedback and give you ideas and strategies to try.

E.g. FAQ's,

E.g. Quick Facts,

E.g. Examples

E.g. Introducing the Colours Team


Action Plan:


Provides an outline to help you create your own plan so that you can develop and improve your relationships.


Quick Facts for Green	
Driver:	Order and Stability.
Focus:	How do we limit the risk. Has it been thoroughly thought through?
Hot Button:	Detail, Accuracy and Quality. Must be right in every detail.
Routines:	Planned and ordered, Detailed procedures.
Mindset:	Take whatever time required. Accuracy and thoroughness, Efficiency in everything being done, Can't rush thinking, Need to always find the Right answer/solution.


Background	<p>ACTION PLAN</p> <p>How can I make the most from my feedback?</p> <p>The question to ask yourself, once you have studied and understood your feedback to which the picture presented in your profile is what you expected to see.</p> <p>Does it represent your behaviour as you want it to be</p> <p>However much it fits your current style there will always be opportunities to continue to improve. This could be in developing your knowledge, skills and if not, what a great opportunity to identify a new path to take you to a different better future.</p> <p>We have provided descriptions (by accessing the tabs at the top of the page) for you selected in the Life Colours Questionnaire and notes of the characteristics and strategies to employ when things don't go to plan.</p> <p>It is now time to bring your understanding together into an Action Plan. The Action Plan is to assist with obtaining clarity on the behavioural skills you can determine which of those produce effective results and which produce less. This is an interactive plan where you take control in deciding:</p>
Interpret Results	
Influences	
Model	
Action Plan	
Reinforce	
Next Steps	
Other Products	

Something unexpected happens...

- 

Would quickly assess the potential adverse/beneficial impact on the budget and their goals. Will quickly get to the core of the issue to determine if the issue is an unnecessary distraction or does it offer an opportunity to quickly implement an effective practical solution.
- 

Would quickly seize on the new opportunities that the issue presents. Would use their creative intuition to examine the issue to see what interesting possibilities could emerge that would enable them to try a number of new and innovative things.
- 

Would firstly be most concerned with any possible adverse/beneficial impact the issue would have on the team. Will involve colleagues in exploring the issue to see if they can arrive at a consensus decision that deals with the issue and maintains the relationships in a positive and constructive mode.
- 

Would firstly want to obtain all the relevant facts to enable them to analyse the issue to determine cause/effect. Will assess what could go wrong and will present in detail what happened in order to enable them to work out a perfect solution.

OVERVIEW - BACKGROUND


Next Steps:

Once you have completed an initial round of self-answered questionnaires, you can move on to further questionnaires that let you understand your behaviour in relation to others.

The **180-feedback** questionnaires you answer about another person help you to understand how you relate to that person.

The **360-feedback** compares how you see yourself against others view of you.

What can I use "Colours" thinking for?




Leadership: Understanding the motivations of my team - and giving them appropriate encouragement, incentives and support.

Achievement: Gain the maximum from all members of a team by looking at issues from each of the Colours, to cover **innovation, value, quality and reliability, hassle-free relationships.**

Interacting: Interact better with my peers and understand why I get on better with some colleagues more than others - Use the Colours as a tool set to aid collaboration.

Recruiting: Look for Colours fit as an input to recruitment - for the skills and capabilities for specific roles as well as working in with others in the team.

Career Goals: Understand better my own base motivations and test how these are matched by my current role and work environment. This can lead to making changes that lead me to a better life with quality outcomes for all concerned.

Background	<h2>How do I continue this journey of discovery?</h2>  <p>Your Perception of Others - 180 degree</p> <p>We recommend that you take the next step in you perceive 'Others' Colour styles. Know Style and understanding theirs could help you them, and can help in assisting you to develop positively.</p> <p>This will allow you to better assess where of what actions and approaches you can use to understanding what you can do differently and the final desired outcome you will be better cooperatively with them.</p> <p>This assessment is useful in team leadership coaching, sales and recruitment, to name are scheduled to meet and work with a colleague week in order to prepare for the session you c</p> <ul style="list-style-type: none">• How should you prepare for the session?• What is most important to them?
Interpret Results	
Influences	
Model	
Action Plan	
Reinforce	
Next Steps	
Other Products	

Other Products:

Online **coaching** and **workshops** are available for in-depth feedback and assistance.

OVERVIEW - BACKGROUND

View Questionnaire Results:

This is where you can track your results from your answered questionnaires any time you want. This is a great way to observe and measure the changes you make.

Your Toolkit Webpage:

This is your own personalised web page where all your answered and unanswered Questionnaires are stored.

Useful References:

We provide a lot of added value with opportunities to increase your learning and understanding.

E.g. Importance of self-awareness

E.g. Examples of how each colour can impact on others

E.g. Information on how personality styles fit with our behavioural questionnaires.

E.g. Our methodology

E.g. Characteristics of each colour orientation

Answer Questionnaires:

Your unanswered Questionnaires remain here until you are ready to complete them.

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The screenshot shows the 'Your Toolkit' webpage with a navigation menu at the top: Home, About Toolkit, Buy Now, Your Toolkit, Other Products, Contact, Links. The main content area is divided into sections:

- Useful References:** A vertical sidebar menu with links: Self Awareness, Colours, Framework, Colour Team, Personality Styles, Behavioural, Questionnaires, Questionnaire, Process.
- Completed Questionnaires:** A table with columns: Action, Questionnaire, Type, Subject, Observer, Date Completed. It lists several completed questionnaires with 'View Results' links.
- Uncompleted Questionnaires:** A table with columns: Action, Questionnaire, Type, Subject, Observer, Date Purchased. It lists three uncompleted questionnaires with 'Answer' links.
- Logout from Your Toolkit:** A link at the bottom of the uncompleted section.
- About 'Your Toolkit':** A section with text explaining the completed and uncompleted tables.
- Reminders:** A section with text explaining 'Others Perception of You' (360 degree feedback) and 'Perception of Others' (180 degree feedback).

Callout boxes from the left point to specific elements: 'View Questionnaire Results' points to the 'View Results' links in the completed table; 'Your Toolkit Webpage' points to the navigation menu; 'Useful References' points to the sidebar menu; 'Answer Questionnaires' points to the 'Answer' links in the uncompleted table; 'Next Steps' points to the 'Reminders' section.

YOUR TOOLKIT WEBPAGE